## WEBINAR ON "SMART FLOWS: REAL-WORLD APPLICATIONS OF DIGITAL TRANSFORMATION IN WATER MANAGEMENT"





27/02/2024

Development Director - AgroParisTech-SUEZ Chair "Water for All – General Management of Water and Sanitation Services".





Lylian Coelho





### Promo 2021-22 Dr. Letitia Obeng

### Promo 2023-24 Dr. Sylvain Usher

https://waterforall.utilities.management



### FROM 2009 TO 2022 « 243 managers trained / 54 countries / 4 continents





## The Network of centres of excellence in the South

European-African-Asian project for the creation of an International School of Management of the Commons and the development of Leadership and Management between 2025-2030





# **Shared Knowledge and Learning Paths**

International executive Master OpT on General Management of Essential Services Water, Sanitation 360°

Short courses of 1 to 2 weeks: Directors and Topmanagers



The E-learning platform Opt shared in 2 languages.





https://waterforall.utilities.management/

### Imagine: a Fully Digitally-Enabled Water Utility

Self adaptive, artificial intelligence driven optimisation of desal membrane systems and wastewater aeration

DESALMATION

Satellite imagery, GPS, and LiDAR to create 3D maps of networks and assets

Seamless digital field force, with field access to work requirements, and efficient real-time scheduling

Automated support functions via robotics and apps

Real time water network management integrating network, meter and satellite data into a fully predictive asset management model

Automated sewer network monitoring with real-time response to rainfall events to eliminate pollution events

Personalised customer

digital channels, and

tailored to the individual

service, fully accessible via

Advanced analytics to optimise chemical dosing

Improve water access in water- scarce communities with smart credit schemes that connect with pumps and dispensers

Real Property lies

Monitor water quality and flow characteristics throughout the network in real-time, with responses controlled automatically

### DIGITALIZATION : HOW NOT TO DO IT

"Let's just add more sensors!"

"Smart metering everywhere, and we're good!"

"Data, Data, Data and more Data – we'll find out later why we need it"

"Hey, our existing stuff is probably fully right"

"It's just one more thing in the day of the workers"





7

### **DIGITALIZATION: A 4-STEP FRAMEWORK**

1 – Get a clear understanding of the starting point (Is your network mapped? Is it accurate? Do you collect the right data at your treatment plant? Do you know your users? And your future users?

2 – Collect the right data at the right place. Historical data will enhance your vision but get a specific set of information. Remember and tell it everyone: It. Takes. Time.

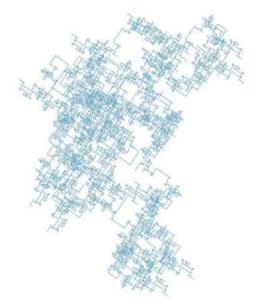




### **DIGITIZATION: A 4-STEP FRAMEWORK**

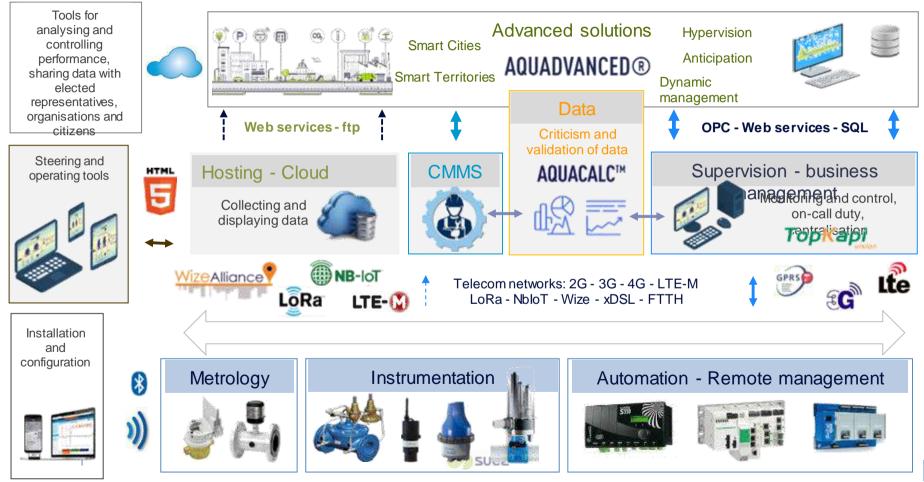
3 – Use this data to create a "Digital Twin" (rudimentary, modelized, using AI...).
Run your "Digital Twin" in parallel of your assets to calibrate it

4 – Start playing with the "Digital Twin" to derisk hypotheses, find optimizations, hidden potential, tools to postpone an investment or reduce your future infrastructure needs

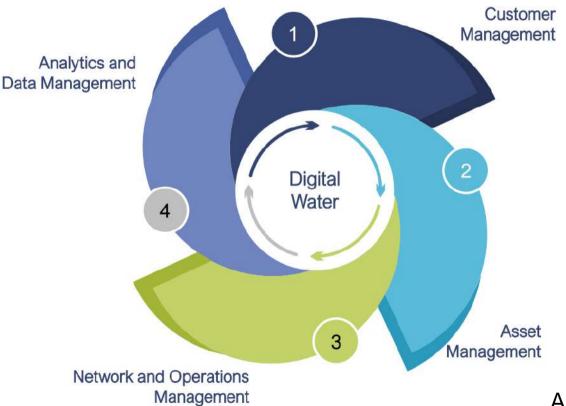




### Industrial and technical IT: the basis for advanced solutions



### Opportunities in Digital Water encompass 4 key topics...

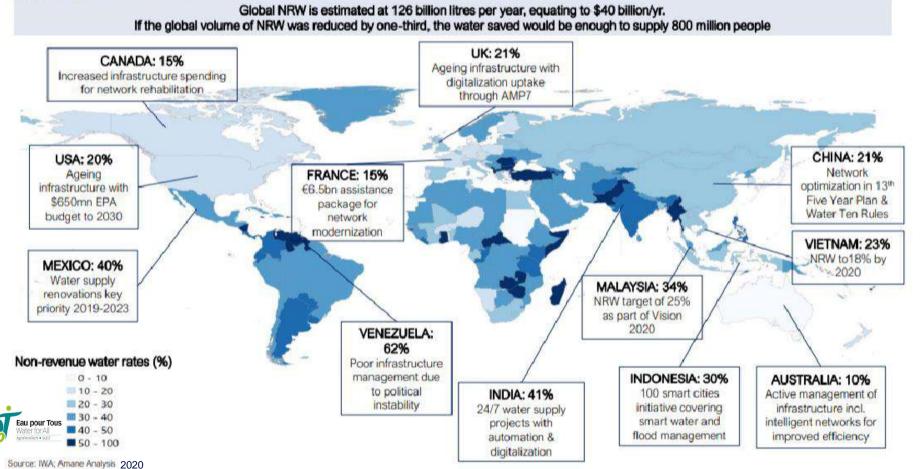




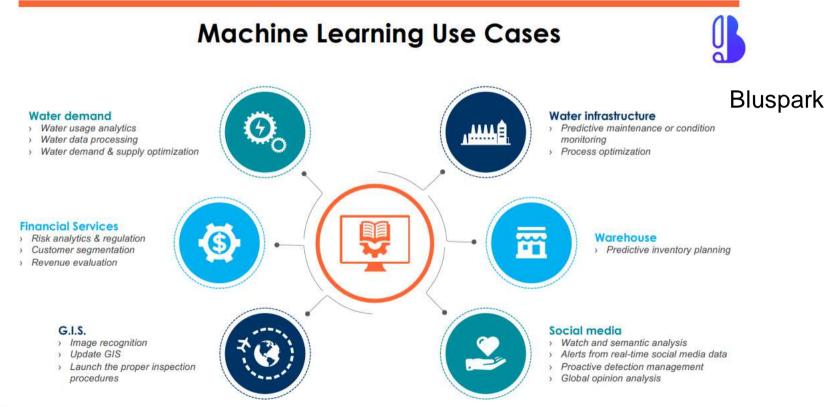
Digital Water refers to the use of digital solutions in water / wastewater utilities, and includes offerings that automate processes, improve customer experience, support decision-making, improve efficiency, improve productivity, reduce operating costs, generate new revenue streams and increase customer stickiness

Amane Advisors – Roland Berger

# Non-revenue water rates vary significantly globally with some areas having losses as high as 60-70%...

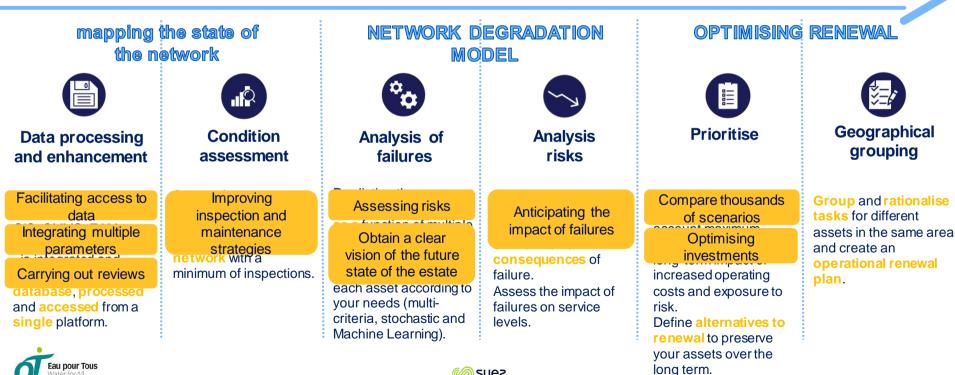








### Asset Advanced APPROACH PLAN THE RENEWAL OF YOUR ASSETS IN 6 STEPS



PLATEFORME ASSET ADVANCE

3. Analyse

4. Analyse

2. Evaluation

de l'état

5 Prinrisati

u pour Tous

suez

### SEN'EAU's innovations - Digital transformation (Senegal- Dakar )

Customer demateralization: AAR SENEAU

- $\checkmark$  Electronic invoices
- $\checkmark$  Connected customer account
- $\checkmark$  Demateralization of billing /invoices



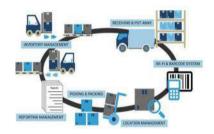
Digitalization interventions: VISIO

- $\checkmark$  Intervention
- $\checkmark$  Network follow up
- $\checkmark$  Geolocalisation
- $\checkmark$  Invoice Dematerialization and operations (DIGIMET)



Store digitalisation

- √ Bar code
- √ stocks
- ✓ Automatic supply



Drinking water networks and connection

- $\checkmark$  Sectorisation
- $\checkmark$  Pressure and flow regulation
- $\checkmark$  Hydraulic modelling

## **ON'CONNECt**<sup>™</sup> of the meter connected to the service







### An open, scalable system for the intelligent city of tomorrow





groParisTech • SUEZ

### **Smart cities and Africa or Asia**

### TALKING ABOUT THE OBSTACLES TO SMART CITIES IN SOUTHERN COUNTRIES:

- Improve Human resources and organization rather than technology
- Require a constant energy service and 24/7 operation
- Have an advanced corporate culture to share data between departments and avoid operating in silos
- Get innovation and operations departments to work together, Move towards smart multiservices, not just water

### "DON'T FORGET WATER, COLLECTIVE AND NON-COLLECTIVE SANITATION IN SMART CITIES, ARE SECTORS OFTEN LEFT BEHIND AND CAN BE BOOSTED BY DIGITAL MANAGEMENT."



### CONTACTS



### Jean-Antoine FABY - Director of the Chair jean-antoine.faby@agroparistech.fr Mobile:00336070233389



### Lylian COELHO - Development Director lylian.colehoferreira@agroparistech.fr Mobile: 00 337 5064 2842

Maria MAGAÑA - Academic Manager maria.magana@agroparistech.fr Mobile (telegram): 00 33 6 36 86 91 30



Wilfried LIGAN DJIDONOU - Financial Officer wilfried.ligandjidonou@agroparitech.fr Mobile: 00 336 34 28 50 96





Sandra CESCHIN - Projects Manager sandra.ceschin@agroparistech.fr Tel: 00 33 4 67 04 71 13